# HEMANT MAURYA Mobile No-9899011598

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# Rajeev nagar west

# Sec-12A

# Gurugram-122001 [Email- hkmaurya728@gmail.com](mailto:Email-%20hkmaurya728@gmail.com)

**Summary of Qualification.**

## Accountable professional with proven track record of success in high-pressure sales environment.

* **Eager to collaborate with top ranking marketing and sales specialists in the position of an entry-level marketing manager (representative or coordinator).**
* **Has worked for three years as an outside sales representative and market/sales analyst.**
* **Continuously up-to-date with current market trends.**

# Core skill and competencies

* + **B2B & B2C Clients, Corporate Sales, Client handling in proper manner.**
  + Team player, coordinating with co-workers and company clients.
  + **Work hard-play hard, positive attitude to work.**
  + **Eager to listen and learn.**
  + **Good interpersonal skills in management and communication.**

**Objective Statement.**

To learn and develop as part of a fast–paced marketing team leading a competitive company to success.

**Work Experiences.**

* **Currently Working as a Relationship Officer with Paytm Payment Bank Limited from July 2019 to till now.**
* **Worked as a Sales Coordinator in Mobile Retail from may 2017 to June 2019.**
* **Worked as Permit Executive in Export Department for 1 Year.**

**Current Roles & Responsibilities**

* Source salary accounts through existing and new corporate.
* Sourcing Current account and life insurance other products from existing corporate customers.
* Generating revenue through cross selling products and handling customer grievances.

**Achievement Highlights:**

* **Provide market strategies according to relevant market specificities–researched and closely analyzed market strategies for both existing and new ones.**
* **Identified, evaluated and then developed effective marketing strategies based on objectives, market specifics and characteristics, as well as costs mark-up factors.**
* **Discovered sales and marketing opportunities and worked closely with senior marketing director to raise sales total.**
* **Acquired high-level technical expertise in all products and topics assigned.**

**Other Notable Functions:**

* **Responsible for formulation, direction and coordination of marketing activities and policies designed to promote company services, in coordination with relevant advertising and promotion managers.**
* **Responsible for successfully aligning company objectives with customer's goals.**
* **Coordinated evaluation of different financial aspects such as expenditures and projection of profits or losses, budgets, returns on investments, etc.**

**PROFESSIONAL/ACADEMIC QUALIFICATION.**

|  |  |  |  |
| --- | --- | --- | --- |
| **Course/Level** | **Year** | **Institute/University/Board** | **Result** |
| BCA | 2015 | Punjab Technical University | 1st Division |
| 12th | 2012 | UP Board | 1st Division |
| 10th | 2010 | UP Board | 2nd Division |

**COMPUTER SKILLS**

* Tally Erp9, 9.0
* Ms Office(Excel, Word, Notepad)
* Busy

**PERSONAL DETAILS**

Name : Hemant Maurya

Date of Birth : 08 May 1995

Gender : Male

Marital Status: Single

**DECLARATION**

I hereby declare the above-mentioned details are true to the best of my knowledge and belief.

## Date:

**Place: Gurugram Hemant Maurya**